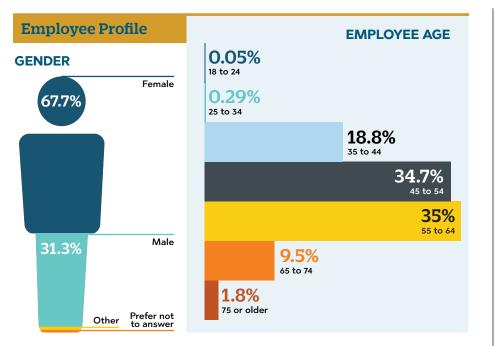
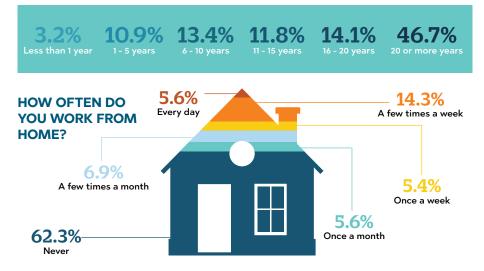
Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)





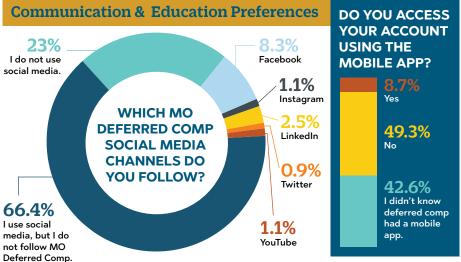
#### ANTICIPATED LENGTH OF EMPLOYMENT



#### **CURRENT STATE AGENCY OF WORK**

Corrections	14.9%	Insu
Social Services	13.7%	Profe
Judiciary	9.7%	Publ
Higher Education	8.4%	MOS
Mental Health	7.7%	Agri
Health and Senior Services	5.3%	Ecor
Public Safety	4.8%	Atto
Elementary & Secondary Education	4.6%	MPE
Transportation (MoDOT)	4.3%	Legi
Other	3.6%	Lotte
Natural Resources (DNR)	3.5%	Secr
Conservation	3.4%	State
Office of Administraion	3.3%	Gove
Labor & Industrial Relations (DOLIR)	2.4%	Trea
Revenue	2.4%	Lt. G

Insurance, Financial Institutions & Professional Registration	1.7%
Public Defender	1.3%
MOSERS	0.9%
Agriculture	0.9%
Economic Development	0.8%
Attorney General's Office	0.7%
MPERS	0.5%
Legislature	0.4%
Lottery	0.4%
Secretary of State	0.3%
State Auditor Office	0.2%
Governor	0.1%
Treasurer's Office	0.1%
Lt. Governor	0.0%



Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)



#### FREQUENCY OF VISITS TO MO DEFERRED COMP'S WEBSITE 20% 32.9% 19.8% 0.8% 5.3% Daily Weekly Monthly Quarterly Yearly PREFERRED METHOD OF PREFERRED PRESENTATION **PLAN INFORMATION** FORMAT Email (84.3%) 1 1 Short Online Videos (32.3%) Print or Mail (23.6%) 2 2 Online Webinar (23.2%) Text Message (15.6%) 3 Live, in-person group 3 seminar (22.5%) Individual Appointment (12.4%) I prefer an individual 4 meeting over group Website Article (10.6%) 5 presentations. (22%) Phone Call (4%) Social Media (2.8%) 3.9% Over 2 hours Other (1.3%) 15.7% 1-2 hours HAVE YOU ATTENDED **HOW LONG** A MO DEFERRED COMP **DO YOU PREFER PRESENTATION IN THE PAST?** A SEMINAR OR **WEBINAR TO** 57.6% LAST? 42.5% Yes 47.7% 30-minutes to an hour

# 17.1% Never





#### 49.7% In-Person (ie: GoToMeeting. (face-to-face)

Zoom, Webex, etc.)

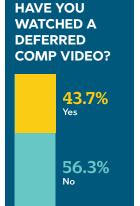
19.8%

Web 1-on-1

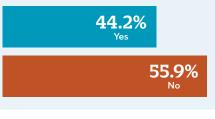
17.4%

Fmail

13.1% Phone



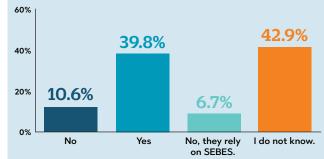
## HAVE YOU MET WITH A MO **DEFERRED COMP FINANCIAL EDUCATION PROFESSIONAL IN THE PAST?**



### **HOW DO YOU PREFER TO LEARN ABOUT A TOPIC?**

- Speak to an expert (38.7%) 1
- Watch a video (31.4%) 2
- Read an article (27%) 3
- Other (2.9%)

DOES YOUR AGENCY HOST NEW EMPLOYEE **ORIENTATIONS TO REVIEW STATE BENEFITS** AND WORKPLACE DETAILS?



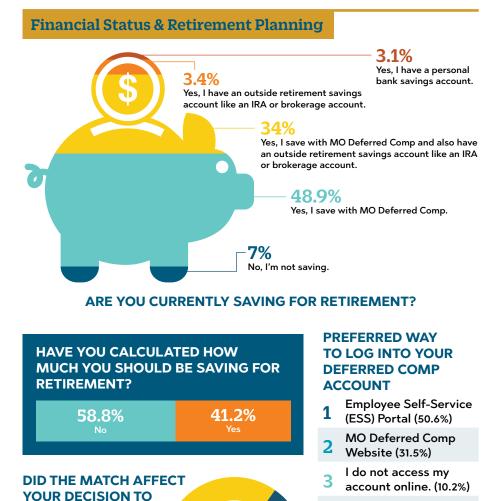
Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)



31.4%

More than

\$100,000



START SAVING OR

57.6%

Yes

SAVE MORE?

42.4%

No

- l do not have a MO
- 4 Deferred Comp account. (4.5%)

5 MO Deferred Comp Mobile App (2.3%)

5 SEBES (0.9%)



APPROXIMATELY HOW MUCH MONEY DOES

YOUR HOUSEHOLD HAVE SAVED IN ALL OF

## HIGHEST EXPECTED SOURCE OF INCOME IN RETIREMENT

State pension or another defined benefit pension plan SSSSSSSSSSSSS Social Security SSSSSSS MO Deferred Comp Savings

**S** 3.5%

40%

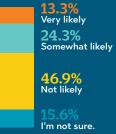
Other savings and investments

Working after retirement

**SSS** 8.5%

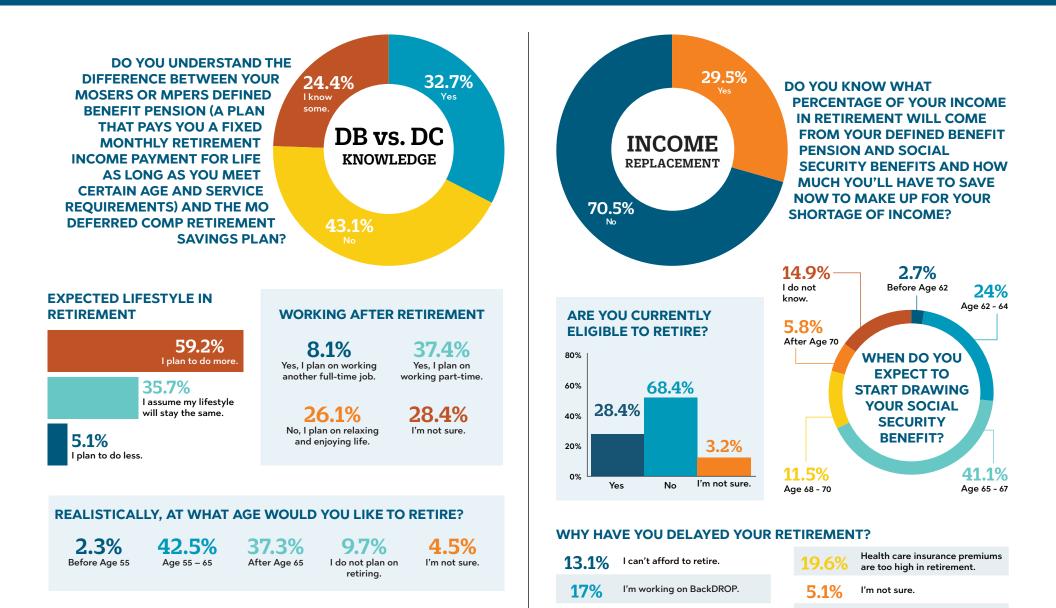
l'm not sure.

HOW LIKELY IS IT THAT YOU WILL BE PROVIDING FINANCIAL SUPPORT FOR FAMILY MEMBERS IN RETIREMENT?



Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)





16.8%

I enjoy working

28.5% Other

Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)



#### HOW CONFIDENT ARE YOU THAT YOU ARE SAVING ENOUGH MONEY TO BE FINANCIALLY PREPARED FOR RETIREMENT?

