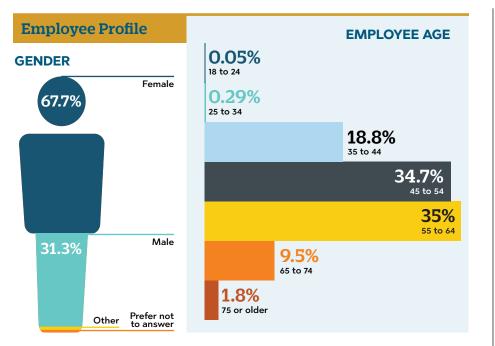
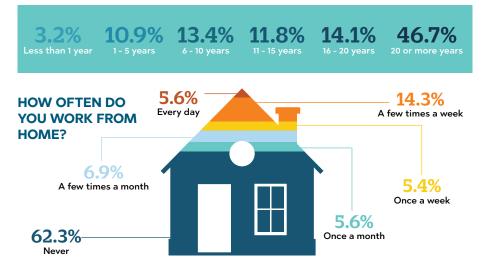
Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)





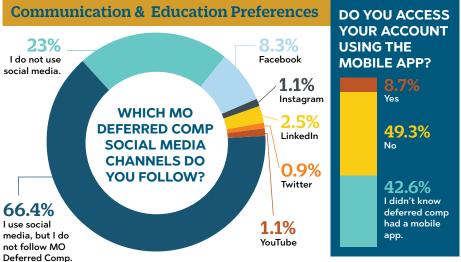
ANTICIPATED LENGTH OF EMPLOYMENT



CURRENT STATE AGENCY OF WORK

Corrections	14.9%	Insu
Social Services	13.7%	Profe
Judiciary	9.7%	Publ
Higher Education	8.4%	MOS
Mental Health	7.7%	Agri
Health and Senior Services	5.3%	Ecor
Public Safety	4.8%	Atto
Elementary & Secondary Education	4.6%	MPE
Transportation (MoDOT)	4.3%	Legi
Other	3.6%	Lotte
Natural Resources (DNR)	3.5%	Secr
Conservation	3.4%	State
Office of Administraion	3.3%	Gove
Labor & Industrial Relations (DOLIR)	2.4%	Trea
Revenue	2.4%	Lt. G

Insurance, Financial Institutions & Professional Registration	1.7%
Public Defender	1.3%
MOSERS	0.9%
Agriculture	0.9%
Economic Development	0.8%
Attorney General's Office	0.7%
MPERS	0.5%
Legislature	0.4%
Lottery	0.4%
Secretary of State	0.3%
State Auditor Office	0.2%
Governor	0.1%
Treasurer's Office	0.1%
Lt. Governor	0.0%

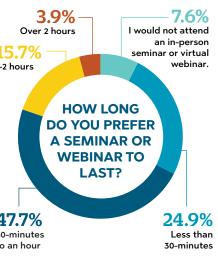


Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)



FREQUENCY OF VISITS TO MO DEFERRED COMP'S WEBSITE 20% 32.9% 19.8% 0.8% 5.3% Daily Weekly Monthly Quarterly Yearly PREFERRED METHOD OF PREFERRED PRESENTATION **PLAN INFORMATION** FORMAT Email (84.3%) 1 1 Short Online Videos (32.3%) Print or Mail (23.6%) 2 2 Online Webinar (23.2%) Text Message (15.6%) 3 Live, in-person group 3 seminar (22.5%) Individual Appointment (12.4%) I prefer an individual 4 meeting over group Website Article (10.6%) 5 presentations. (22%) Phone Call (4%) Social Media (2.8%) 3.9% Over 2 hours Other (1.3%) 15.7% 1-2 hours HAVE YOU ATTENDED **HOW LONG** A MO DEFERRED COMP **DO YOU PREFER PRESENTATION IN THE PAST?** A SEMINAR OR **WEBINAR TO** 57.6% LAST? 42.5% Yes 47.7% 30-minutes to an hour

17.1% Never





49.7% In-Person (ie: GoToMeeting. (face-to-face)

Zoom, Webex, etc.)

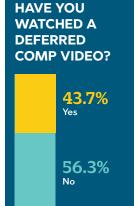
19.8%

Web 1-on-1

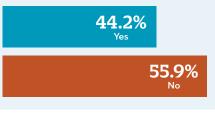
17.4%

Fmail

13.1% Phone



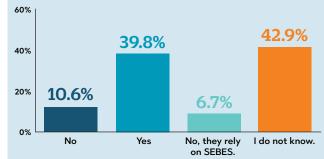
HAVE YOU MET WITH A MO **DEFERRED COMP FINANCIAL EDUCATION PROFESSIONAL IN THE PAST?**



HOW DO YOU PREFER TO LEARN ABOUT A TOPIC?

- Speak to an expert (38.7%) 1
- Watch a video (31.4%) 2
- Read an article (27%) 3
- Other (2.9%)

DOES YOUR AGENCY HOST NEW EMPLOYEE **ORIENTATIONS TO REVIEW STATE BENEFITS** AND WORKPLACE DETAILS?



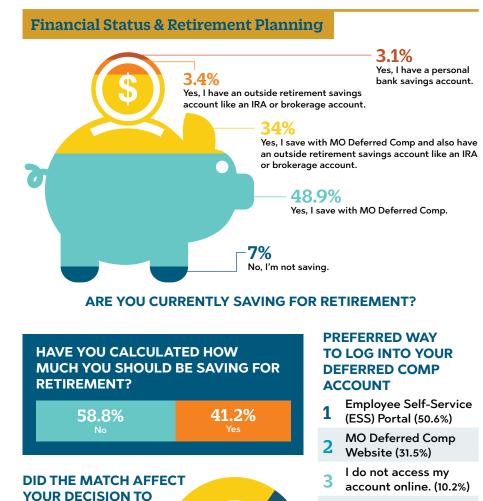
Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)



31.4%

More than

\$100,000



START SAVING OR

57.6%

Yes

SAVE MORE?

42.4%

No

- l do not have a MO
- 4 Deferred Comp account. (4.5%)

5 MO Deferred Comp Mobile App (2.3%)

5 SEBES (0.9%)



APPROXIMATELY HOW MUCH MONEY DOES

YOUR HOUSEHOLD HAVE SAVED IN ALL OF

HIGHEST EXPECTED SOURCE OF INCOME IN RETIREMENT

State pension or another defined benefit pension plan SSSSSSSSSSSSS Social Security SSSSSSS MO Deferred Comp Savings

S 3.5%

40%

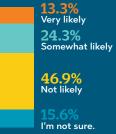
Other savings and investments

Working after retirement

SSS 8.5%

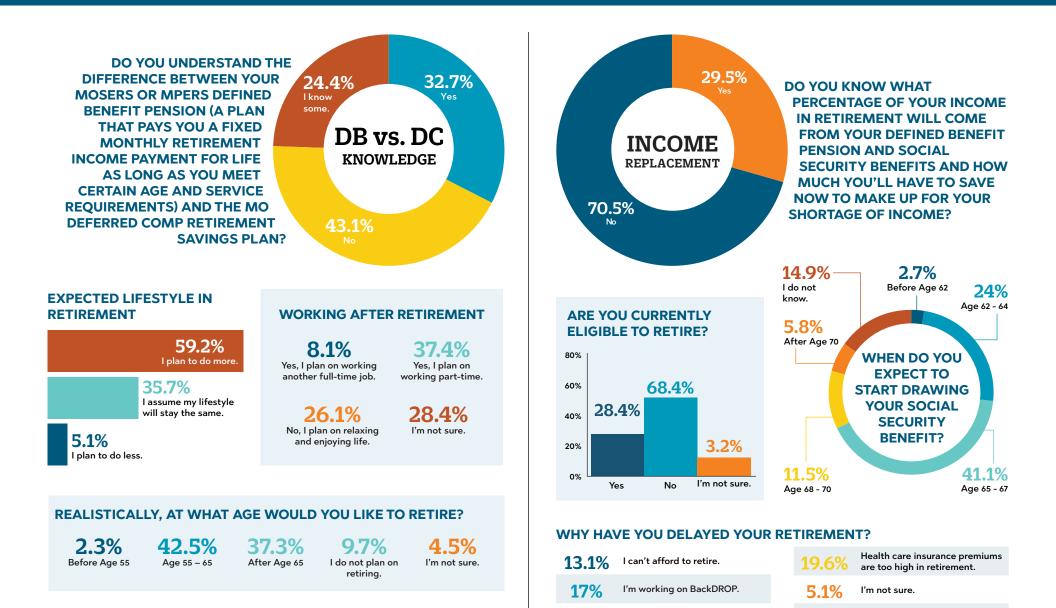
l'm not sure.

HOW LIKELY IS IT THAT YOU WILL BE PROVIDING FINANCIAL SUPPORT FOR FAMILY MEMBERS IN RETIREMENT?



Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)





16.8%

I enjoy working

28.5% Other

Readiness Segment | Active Employees Age 36 and Over 6,282 Responses (22.1% Response Rate)



HOW CONFIDENT ARE YOU THAT YOU ARE SAVING ENOUGH MONEY TO BE FINANCIALLY PREPARED FOR RETIREMENT?

